Spring 2009

TOTALLY WIRED

FOR SECURITY, FIRE AND HOME AUTOMATION

PROTECTED BY Atronic Alarms Inc. Est. 1982

Telephone Backup for Alarm Systems

Critical Information in the Digital Age

Are you thinking of disconnecting your home phone line or switching to Digital? There are a few things you need to know before you make this decision.

Most security systems use telephone based monitoring. If telephone lines have been disconnected, cut, or torn down because of other natural forces, this signal will not be received. Digital service providers mainly use VoIP (Voice Over Internet Protocol) and often say they do not recommend a telephone-based monitored security system to be used in conjunction with their service. There is an increased chance of communication failure due to the conversion of modem signal from analog-to-data-to-analog.

Atronic Alarms recommends a telephone backup system which is a GSM (Global System for Mobile Communication) unit for people who want to remove their home phone lines or who want to switch to digital.

The Telgard Telephone Backup unit designed for existing systems connects to most security and fire system control panels and uses cellular technology.

GSM Module on the GE Concord 4 security and fire system. This device uses a dedicated wireless connection that is completely independent of your other communication networks. It also allows you to control and monitor your system over the internet on www.myatronic.com.

For more information on telephone backup systems, call 913.362.0000 or go online to www.atronicalarms.com/telephonebackup.html.

Atronic Finalist in National Awards Program

Atronic is a finalist in the categories of *Installer of the Year* and *Best Company Newsletter* for the 2009 SAMMY awards program. *Security Sales & Integration Magazine* sponsors the 13th Annual SAMMY Awards to honor security dealers and systems integrators from all over the country who exemplify professionalism in their sales, marketing and installation endeavors. The winners will be announced later this Spring.

Receive Free Month of Monitoring

With the customer referral program, clients can receive a free month of monitoring if they refer someone who becomes a client with Atronic Alarms.

Are Your Pets Safe?

Most adults know that you should never return into a burning building. But what happens if your pet is trapped inside? Adding monitored fire protection to your security system will not only help protect your home and your loved ones, it will also help protect your pets when you are not there.

With monitored fire protection, a fire device will send a signal to the Central Monitoring Station who will contact the fire department immediately. Last quarter's ***Totally Wired*** issue reminded clients that adding monitored fire protection **does not increase monthly monitoring.** Contact Atronic Alarms today for more information at 913.362.0000.

A wise investment during tough economic times is to service and tune up your security system to ensure the highest possible performance. Contact the service department at 913.362.0000 to schedule an appointment, or go online to wwww.atronicalarms, **CONTACT US** and send an email.

Commercial Services for Your Business

Atronic offers Access Control and CCTV System design and installation. Atronic Alarms is also UUJS Certified to install fire alarm systems in commercial-rated buildings that required U.L. Certified installation. Fire system testing and cleaning maintenance programs are available as well. Businesses can also subscribe to a service that allows owners to monitor opening and closing activity over the Internet.

Tips for Security Spring Cleaning

Change the batteries in your electrician-installed smoke detectors and any wireless life-saving devices in your home. Use a can of air to clean out the spider webs and dust in your monitored smokes. (This helps eliminate false alarms.) *Make sure you put your system on test with Alarm Central first!* You may either contact us at 913.362.0000 or call Alarm Central directly at 913.432.4545.

EMPLOYEE OF QUARTER

Congratulations to Jason Rothove

Operation's Manager Todd Harrison announced last week that Jason Rothove is the Spring 2009 Employee of the Quarter.

"Jason handles all the tasks professionally, efficiently, promptly, with a positive attitude and a strong desire to put the client first," Todd says.

Jason joined the Atronic Alarms sales team in 2007 as a design consultant and has over 17 years of security experience.

"His passion for customer service and team effort is appreciated by all of us at Atronic Alarms," says General Manager, Nell Mathews.

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