



# Totally Wired

for Security, Fire, CCTV and Home Automation

a quarterly publication

Spring 2008



Photo provided by Panasonic

## Atronic Receives Certification to be the I-Pro Panasonic Dealer in Kansas

*Atronic Alarms is now the only company in Kansas to be an exclusive, I-Pro Certified Panasonic Reseller.*

That means people in this area can now use Atronic's digital surveillance technology to improve their security.

"Up until now," Bill Glotzbach, COO of Atronic said, "Atronic hasn't been able to offer and support a high-end IP camera surveillance system."

The I-Pro Panasonic security line offers cameras, network video recorders, video servers and management software to provide high-end,

intelligent and professional IP video security solutions.

In order to apply for certification, Atronic's Shaunn Jastrzembki and Wes Cowser underwent 6-month training in Internet Protocol (IP)/Networking and product support.

"The training gave us the knowledge base to provide clients with technical support they will need working in an IP networking environment," Wes said.



Photo by Ragan

### VET HOSPITAL MONITORS ANIMALS

Atronic has recently designed a security system for Fairway Animal Hospital to provide the staff with patient monitoring capability away from the hospital.

"The doctors and technicians can log onto their computer at home that is tied into the network and observe patients in the intensive care area of the hospital," said Perry Atha, president of Atronic Alarms. "The Panasonic pan/tilt/zoom camera is easy to control over the Internet and view different areas of a facility with amazing clarity. We even have audio set up so they can hear equipment signals or the patients themselves."

Perry said that many features of IP networking are seen from the technical end, but consumers will noticeably benefit from higher picture quality, broader expansion capabilities and data storage.

## Wireless Turning Digital

### NOTICE TO TELEPHONE BACKUP CUSTOMERS:

Most of you have responded

to our letters about changing your old analog Uplink telephone backup. However, there are some that have not yet contacted us to make the conversion. Please contact us so we can get your system changed at 913.362.0000.

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## No Telephone Line Required

*Atronic Alarms stays at the forefront of security technology to provide the best possible*

security systems available that meet many different lifestyles.

The GE Concord 4 is a product offered by Atronic Alarms to provide clients with a security and fire panel that can be monitored without a telephone line.



Photo by Zink

### WIRELESS CAPABILITIES

Concord 4 has the ability to be equipped with the Global System for Mobile Communication, GSM, a built-in wireless device that can transmit signals without a telephone landline. The digital interface also allows you to interact through the Internet to give you full control of your system.

### SYSTEM EXPANSION

The advanced wireless interface within the panel gives you the flexibility to expand the system as lifestyles change. Devices can easily be added to monitor children, housekeepers, senior citizens, nannies and even pets.

### WHAT OUR CLIENTS SAY ABOUT THE GE CONCORD 4

*"I set it up to notify me, whether the system is on or off, each time someone enters or exits the house without my knowledge,"* said one Atronic Alarms' client.

Another client adds, *"I have mine send me a text message on my cell phone when the system is armed or disarmed. It is extremely simple to use."*

Names and security information of all Atronic Alarms clients are held strictly confidential

**Change the batteries on your electrician-installed smoke detectors each Spring. Atronic Alarms HARDWIRED smoke detectors DO NOT BEEP! Their battery backup is in the panel.**

## Award Presented to Rob Kemp

Rob Kemp, a 10-year veteran of Atronic Alarms, was selected as Employee of the Quarter for the 2008 Spring season.

Rob was just recently promoted from the Service Department to the Quality Assurance Department.

Perry Atha, president of Atronic Alarms, said the award was based on high quality customer service and satisfaction, teamwork, commitment to excellence and attitude.

"Rob has always presented himself in a very professional manner," Perry said.

"He demands perfection in his work and takes pride in everything he does."



Rob Kemp

## Protect Yourself from Malware

Malware, or "malicious software," includes viruses and spyware to steal your personal information, send spam, and commit fraud. One way to protect yourself from malware is never click on links sent

in unknown or unsolicited emails. These links can send you to sites that automatically download malicious software to your computer. Instead, type in a web address you know.

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